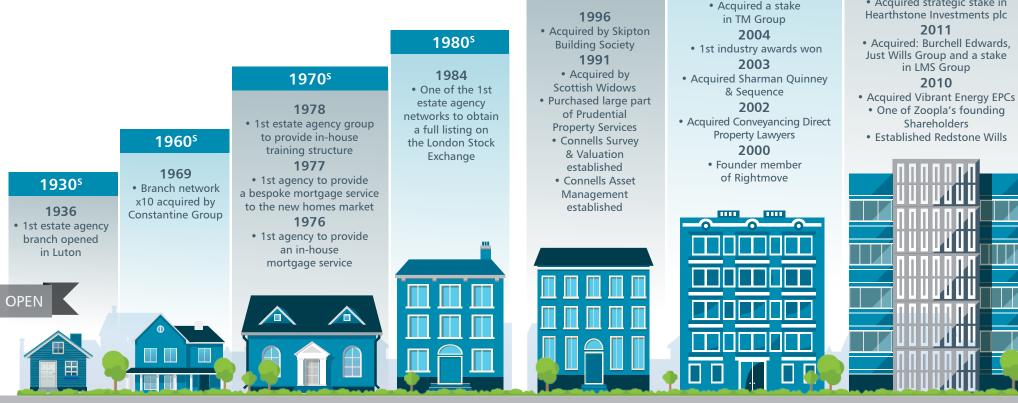




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Connells group

Connells Group has been in business for over 80 years. Since the first branch opening in 1936, the company has grown into one of the UK's largest, most profitable estate agency and property services providers.



2010s

2016

 Acquired: Paul Dubberley, Touchstone Residential and Rook **Matthews Sayer**

2015

2000s

2007

Acquired the Asset

Management Group (AMG)

and The New Homes Group

2006

• Rightmove plc

float on the London Stock

Market

• Acquired: Gascoigne Halman, online estate agency Hatched.co.uk, 9 Lettings books

2014

- Acquired Peter Alan
- Successful Zoopla flotation

2013

• Initiated major expansion of Lettings branch openings

2012

• Acquired strategic stake in

1990s

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- Connells Group is one of the largest and most successful estate agency networks in the UK with circa 600 branches nationwide
- Alongside the Connells brand, the Group trades under other well-known and trusted local brand names including:



mortgage services

asset management

new homes

conveyancing

EPC provision

will writing

- Our branches offer the perfect combination of property services to home buyers, sellers, landlords and tenants, including;
- residential sales and lettings
- land and planning
- survey and valuation
- auctions
- The longevity and reputation of our branches is second to none

- Connells Group Land and Planning is a leading multi disciplinary, national development agency that has been established for over forty years
- We have a dedicated team of land professionals operating nationally who offer a wide range of services tailored towards the acquisition and disposal of land on behalf housing developers and land owners
- Our many clients include public bodies and institutions, corporate and private land owners, housing associations and regional house builders
- From initial development opportunity identification to the completed scheme we
 provide an all encompassing, end to end service to land owners and developers.
 Our expert strategy coupled with our local housing market knowledge ensures we
 optimise the value of the scheme at all stages for our clients. The Groups development
 land consultancy is supported by a national new homes operation that provides
 regional housing market intelligence and are experts in the selling of new homes
 through our estate agency branch network

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- The Connells Group prides itself on delivering a comprehensive service to exceed the needs of builders and developers and sells a broad range of new homes from single units to large projects nationally
- We provide in depth market intelligence, cost effective advertising options and recruit highly trained sales representatives to work on site. We also offer dedicated new homes conveyancing and mortgage services, can help with assisted move options/ part exchange and work with a number of investors specifically looking to purchase new build
- We are recognised as the UK's market leading New Homes Agent with our multifaceted approach to new homes products, our understanding of the needs of house builders, ability to market new homes effectively and the specialist advice we offer as part of our service

- Connells Group has a national network of highly trained, qualified mortgage consultants, offering advice on a range of mortgage and protection products
- Long standing relationships with our lender partners means the Connells Group can frequently offer preferential rates and exclusive products to customers
- Our Mortgage Services business offers a major distribution channel to lenders.
 Controlled and robust processes ensure the highest quality of service to lenders and borrowers
- The size and scale of Connells Group makes us one of the largest mortgage intermediaries in the UK. Our customer focussed approach to mortgage provision, through our large network of Consultants and their support teams, is the reason mortgage customers come back to us time and time again
- The diversity of the Connells Group includes The New Homes Group the leading new build broker. The New Homes Group encompasses New Homes Mortgage Helpline, New Homes Part Exchange, The Independent Mortgage Helpline, TORC24 and Stan Collins & Co

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ASSET MANAGEMENT









 Connells Survey & Valuation is the UK's leading supplier of Valuation Panel Management and associated residential valuation and surveying services



- We deliver flexible nationwide service solutions through a large team of dedicated people including Chartered Surveyors and specialist service management staff
- Our clients operate across the property and financial markets each requiring bespoke services to meet their needs including the provision of mortgage valuation, private home buyer and building surveys, LPA receiver and repossession valuations, audit, portfolio analysis and expert witness reports

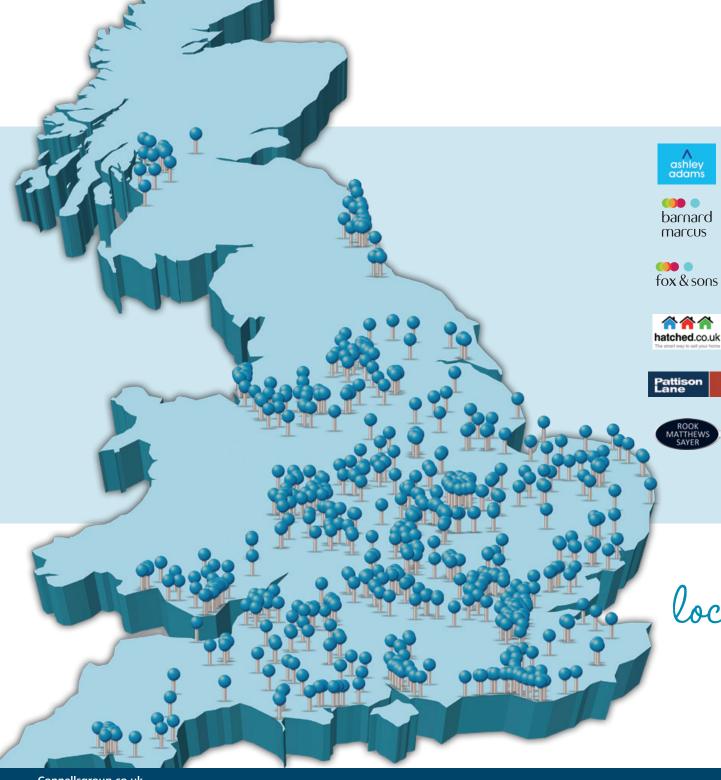


 At the heart of our business is a sophisticated risk and fraud management model which is underpinned by Quality Assurance ISO 9001:2008 accreditation



- Founded in 1997, AMG specialise in Asset Management services to Banks, Building Societies, Mortgage Lenders and Corporate Clients
- Business and personal values are the key to AMG's success, treating each property on it's individual merit, ensuring a personal and professional service with complete focus on fair customer outcomes
- Our services include:
 - Repossession and Probate property sales
 - Full marketing programme with comprehensive updates and reporting
 - Live management information and updates via our online system
 - Complete payment and invoicing process
 - Assisted Voluntary Sales
 - End of term assisted sales
 - Shared ownership case management and sales
 - Specialised maintenance company covering the UK

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local knowledge NATIONAL STRENGTH



Our unique ownership by the Skipton Building Society offers security of unparalleled financial strength, established and robust corporate governance and significant PII covenant

CONTACTS

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Connells Limited ("Connells") Registered in England & Wales; Registration number: 03187394 Registered Office: The Bailey, Skipton, North Yorkshire BD23 1DN Principal Office: Cumbria House, 16-20 Hockliffe Street, Leighton Buzzard LU7 1GN

The Group has various regulatory and statutory registrations including: For Connells Limited, Financial Conduct Authority registration number: 302221 and Registration with our Alternative Dispute Resolution entity The Property Ombudsman for applicable businesses.